

NEWS & FEATURES FOR VECTORWORKS® USERS

The Dispatch

Summer '00 www.nemetschek.net

President's Letter

Dear VectorWorks Users,

This is my first President's letter as CEO of Nemetschek North America. The company name change from Diehl Graphsoft to Nemetschek North America came not from the management of Nemetschek AG as you may suspect, but from myself. There were a number of reasons behind this decision, some of which I would like to share with you.



*Richard Diehl
CEO, Nemetschek North America*

First and foremost, this corporate identity change clearly identifies us as part of the Nemetschek family. As such, it further strengthens our position as a global leader in the design technologies area. Long term, this is the most fundamental change. Secondly, I feel that it is important to build a global brand name to unify the products within the Nemetschek group. You may not be aware that Cinema-4D®, a multimedia competitor to Studio Max®, and Docuware®, are part of the Nemetschek group. By building a strong brand identity, each Nemetschek product gains more credibility in the marketplace, which benefits users by encouraging greater third party support, books, articles, et cetera. Finally, I want to reduce any confusion between Nemetschek North America, Diehl Graphsoft and Graphisoft. Our new identity will markedly distinguish us from our competitors.

Although my name will no longer be part of the company name, I intend to continue to be influential in the formation of our product line. There are so many other people in our organization who have helped

shape VectorWorks, that it is more accurate to view this product as a team effort. This team also includes many of our users, who have made important contributions by providing input on their needs, and how they view CAD technology in their professions.

As many of you know, I have accepted a position on the board of Directors of Nemetschek AG. This is a significant part of Nemetschek's commitment to be a permanent presence in the United States. With U.S. management already in place, we are ready to move forward. I believe the saying in business circles is 'Think Globally, Act Locally.'

Lastly, thank you to all those who continue to post ideas on the VectorWorks listserve.

Sincerely,

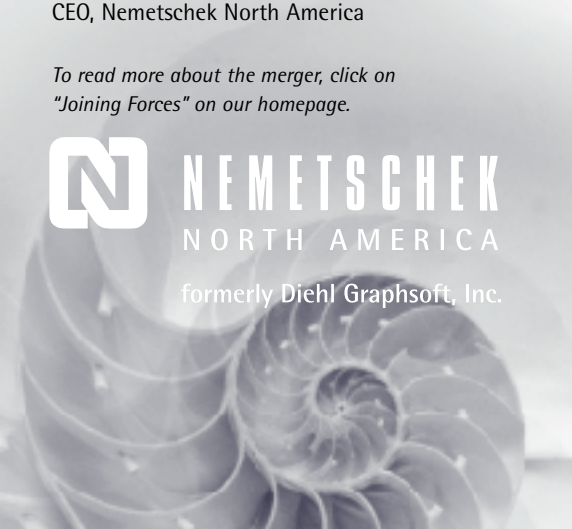
A handwritten signature in dark ink, appearing to read 'Richard Diehl'.

Richard Diehl
CEO, Nemetschek North America

To read more about the merger, click on "Joining Forces" on our homepage.



NEMETSCHKEK
NORTH AMERICA
formerly Diehl Graphsoft, Inc.



New and Noteworthy

New Name—New Address

Diehl Graphsoft's name officially changed to Nemetschek North America on May 4, 2000, reflecting the company's new status as wholly-owned subsidiary of the Munich, Germany-based software developer, Nemetschek AG. The merger will position Diehl Graphsoft as Nemetschek AG's sole U.S. subsidiary, joining Nemetschek's network of more than 40 branches and subsidiaries throughout Europe, including Germany, Austria, Switzerland, Italy, France, Spain, Bulgaria, Croatia, Poland, Russia, Slovak Republic, Hungary, and Czech Republic.



Nemetschek North America's new headquarters is currently under construction, and occupancy is scheduled for August 2000.

To accommodate anticipated growth, Nemetschek North America will move to new, larger quarters in August, 2000. The decision to move was reached over a year ago, before the merger of Diehl Graphsoft and Nemetschek AG, as it is part of a long-term growth strategy. The new building, located nearby the current building, affords us the advantages of more spacious quarters. The new address is: **7150 Riverwood Drive, Columbia, MD 21046.**

All news releases may be located in their entirety at www.nemetschek.net/news/.

Arizona Gains New VectorWorks User Group

Enthusiasm for VectorWorks in Arizona has led us to start a new user group in Phoenix. Look for news of the first meeting in the coming months. If you or someone else from the Phoenix area is interested in joining, please contact Eric Bramwell at ebramwell@bigplanet.com.

New Website

Our website has changed to reflect our new corporate identity as Nemetschek N.A. Our new URL is www.nemetschek.net. While our format has changed somewhat, we hope the improvements make our site easier to navigate. Please send any questions or comments to webmaster@nemetschek.net. The company e-mail addresses have changed so that "diehlgraphsoft" is replaced by "nemetschek," and "com" is replaced by "net." Please remember to update your addresses.

VectorWorks ARCHITECT 1.0.1 Now Available for Free Download

Registered users may download the free VectorWorks ARCHITECT 1.0.1 update. ARCHITECT is enjoying robust sales in its first five months in the AEC marketplace, with over 1,100 units sold. Offering significant bug fixes and enhancements, the new ARCHITECT 1.0.1 affords users improved flexibility and productivity. The updater is presently available for free download from the company website. Simply click on the ARCHITECT 1.0.1 icon on our home page.

Nemetschek North America Launches Premier Tour of its Professional Learning Series

Nemetschek North America announced the launch of its first Professional Learning Series tour of the United States and Canada. The tour, part of the Professional Learning Series introduced in February 2000, is scheduled to begin in September and will offer comprehensive, hands-on training seminars in 17 cities. The seminars will focus on VectorWorks, the company's flagship product. Nemetschek N.A. is hosting this training series in cooperation with In Medias Res, a Canadian-based training and consulting company. For more information, visit www.nemetschek.net/pls/.



VectorWorks ARCHITECT Training CD Now Available

For \$49.95 the new VectorWorks ARCHITECT training CD can be yours. This CD is not part of the VectorWorks CD bundle, but it is available separately. Call us today to order, or go to our website at <http://www.nemetschek.net> for more information.

VectorWorks Services Directory

Do you know that we've created a registry of VectorWorks users in specific disciplines, called the VectorWorks Services Directory? If you register with the directory, you gain the opportunity to network with other VectorWorks users in your field. We encourage you to register your firm today by going to: http://www.nemetschek.net/support/B2B_welcome.html.

Nemetschek North America Acquires Key Manager from Parametric Technologies

In accordance with its stated expansion strategy, Nemetschek North America announced today the addition of a new member to the engineering management team. Biplab Sarkar joins Nemetschek N.A. as the new 3D Geometry Manager for VectorWorks, the company's core CAD product.

Tutorials

RenderWorks Tutorial

Render Me Helpful: How You Render Is How You Draw!

In this detailed how-to, RenderWorks expert Peter Perszyk takes you step-by-step through the best way to add an image-based texture to a rendered drawing. In this tutorial, Peter shows how to add texture to a single image that covers several panels. You may read this tutorial in its entirety by clicking on "How To's" in the Training section of our website.

VectorScript Tutorial

Encrypting Your VectorScript Scripts and Plug-Ins.

Get straight to the point and learn how to encrypt VectorScript menu items, tools, objects, script palettes and more using a clear, concise, step-by-step tutorial. This how-to gets you right to work. You may read this tutorial in its entirety by clicking on "How To's" in the Training section of our website.

VectorWorks Tutorial

To Use a Layer or To Use a Class?

Learn the six common instances when you should create a new layer rather than a new class. Architect Janis Kent, author of the VectorWorks tutorial manuals and a longtime VectorWorks/MiniCAD user, shares her understanding of the program's underlying logic with you. You may read this tutorial in its entirety by clicking on "How To's" in the Training section of our website.

Add-On Products & Services

On the Nemetschek N.A. website, you can find up-to-date information on Third Party Products and Services, including information on trainers, service bureaus, and add-on products.

Add-on Products: We offer add-on products that are general purpose and specific to the fields of landscape design, architecture, theatrical lighting and mechanical engineering.

Distributors: We offer products through distributors both here in the United States as well as internationally.

Trainers: Here you can find a geographical list of trainers.

Training Material: We offer information on how to obtain VectorWorks training books and CDs.

User Groups: We have a vast number of user groups in the U.S. as well as abroad.

Plotting Services: Here you can find a complete list of plotting services.

Contact Us

Call Us at 410-290-5114 to speak to customer service or technical support. Customer service can answer basic technical questions or provide you with update/upgrade information.

Fax Us at 410-290-8050.

Visit Us on the web at: <http://www.nemetschek.net>.

For Ordering and Pricing Information call 1-888-646-4223, or e-mail sales@nemetschek.net.

E-mail questions about upcoming shows, User Group events or any marketing concerns to marketing@nemetschek.net.

E-mail your technical questions, solutions, and wish list items to technical services at tech@nemetschek.net.

Subscribe to listserves at <http://www.nemetschek.net/support/maillinglists.html>.

Events Calendar

Tradeshow Schedule

September 29–30

Journal of Light Construction Live
Las Vegas Convention Center
Las Vegas, NV

October 20–22 (Booth# 2849)

LDI 2000 (Lighting Dimensions Int'l)
Sands Expo Convention Center
Las Vegas, NV
NOTE: To receive a free pass, giving you full access to the expo at no cost, e-mail czanin@nemetschek.net.

October 28–30

ASLA Expo
(American Society of Landscape Architects)
The America's Center
St. Louis, MO

November 14–16 (Booth #254)

Build Boston
World Trade Center
Boston, MA

Training Events

June 7–Aug 9, 2000

"MiniCAD VectorWorks Professional I" taught by Bernard Doyle. (10 sessions) Introducing architectural, design, and drafting professionals to MiniCAD VectorWorks.

Location: Manhattan, NY
Time: 6:05–9:05 pm
Contact: 212-461-6040

Location: Brooklyn, NY
Time: 6:30–9:30 pm
Contact: 718-636-3453

Sept 14–16, 2000

Improbability Press—"Making MiniCAD VectorWorks Work For You" with Janis Kent. Three one-day intensive seminars for beginner to advanced users. For more info see their website.

Location: Chicago, IL
Time: 9:30 am–6:00 pm
Cost: 1 day—\$265
2 days—\$485
3 days—\$745

Contact: Janis Kent 310-279-3305
janis@improbability.com.

November 2–4, 2000

Improbability Press—"Making MiniCAD VectorWorks Work For You" with Janis Kent, author of the WorksManual and the WorksTutorial, three one-day intensive seminars for beginner to advanced users. For more info, see their website.

Location: Seattle, WA
Time: 9:30 am–6:00 pm
Cost: 1 day—\$265
2 days —\$485
3 days—\$745

Contact: Janis Kent 310-279-3305
janis@improbability.com

WorksManual version 8.5

An introduction and beyond to VectorWorks by Janis Kent, AIA

The WORKSMANUAL is an in-depth understanding of MiniCAD VectorWorks, the book's task oriented approach provides the user with clear explanations and many valuable tips and procedures. For further information visit www.improbability.com.

10270 Old Columbia Road, Columbia, MD 21046



Helpful, insightful news and updates...on the web!